

# Nearshore progression past & present: Destination Canada

written by Manoj Khanna | August 14, 2004

In past and recent developments – the nearshore progression has moved along as well – despite the offshore raves. Canada – offers competitiveness and might not be the ideal outsource partner for saving's beyond 20% but still the “maple leaf” offers a lot more than the conventional destinations like India and China.

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## Open Source: Today and Tomorrow

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It all started from developer to developer, and now its going from corporate to corporate and now even from government to

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This [story](#) brings out focus on some of the Indian-Offshore giants coming to the US next neighbour Canada and setting their roots there. For anybody who's unaware of the potential which the Indian industry has to offer clearly can get *some* idea in this story. For India itself a great amount of work is left to be done. Company's like IBM, Microsoft, Oracle, GE, Accenture aren't setting up their offices and creating development centers there for offshoring work of US or European markets; in fact, the great deal of work is going to come *vice-versa* back to US/Canada for that matter. So all the hoopla about '*our*' jobs being stolen might have a second tune to it. As for right now one needs to wait and watch the ball rolling.

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## Canadian businesses not inclined to use offshore outsourcing

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In a recent [story](#) – Canadian businesses are not immediately thinking of offshore outsourcing for IT enabled services. Part of the reason is political scenario with in Canada as well as in its neighborhood country US, and part of the reason is that the normal business process is not that

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